



# QUARTERLY MARKET REPORT

## Q1 2026

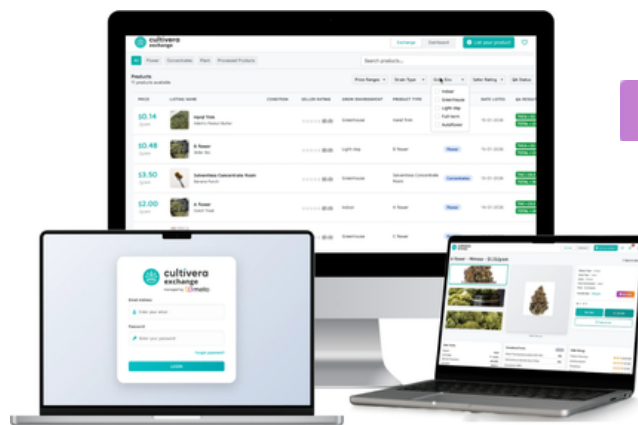
Quarterly statistics, leaderboards,  
and insights from Washington's  
favorite B2B cannabis marketplace.



# Announcing Cultivera Exchange

managed by  mello

A Brand New Place to Buy  
& Sell Raw Materials



Contact Mello Team

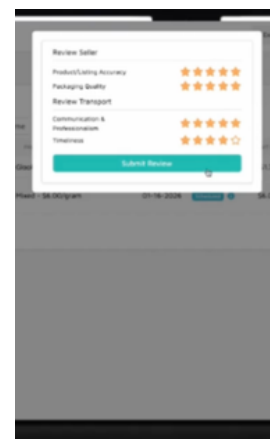
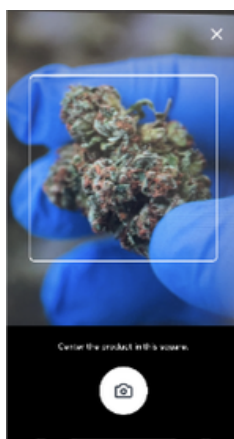


Get help from  
our partners at  
Mello with the  
click of a  
button!

Snap Photos  
Right From  
Your Phone

List Directly  
From  
Cultivera Pro

Utilize  
Community  
Ratings



Browse Product and List Inventory Now

Take A Look

Learn More

# Section One

# About

Information on Cultivera Market, this report, news and updates, and Marketplace vendors mentioned within.

1. [Table Of Contents](#)
2. [About This Report](#)
3. [News & Updates](#)
4. [Featured Brands](#)
5. [Market Buzz](#)
6. [Brands Included](#)

# Table of Contents

## What's Inside The Q1 2026 Report

Cultivera Market Reports are almost entirely clickable, and are broken up into the following four sections, making information more cohesive and easier to find.

### Section One: [About](#)

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- 1 [Table Of Contents](#) ← **You Are Here!**
- 2 [About This Report](#)
- 3 [News & Updates](#)
- 4 [Featured Brands](#)
- 5 [Market Buzz](#)
- 6 [Brands Included](#)

### Section Two: [Leaderboards](#)

---

- 7 [By The Numbers](#)
- 8 [Vendor Leaderboards](#)
- 9 [Market Share Makeup](#)
- 10 [Retailer Leaderboards](#)
- 11 [Inventory Leaderboards](#)

### Section Three: [Insights](#)

---

- 12 [Sales Growth](#)
- 13 [Sales Insights](#)
- 14 [Inventory Insights](#)
- 15 [Strain Insights](#)
- 16 [Retail Presence](#)

### Section Four: [Resources](#)

---

- 17 [Ask Cultivera](#)
- 18 [Cultivera Resources](#)
- 19 [Contact Cultivera](#)

# About This Report

2

## An Introduction To The Cultivera Market Report

Built to increase revenue for business operators, the [Cultivera Market](#) platform features streamlined inventory management, live 24/7 B2B menus, simplified reports and manifest generation, and a host of time- and money- saving workflows.

In Washington state, [the Cultivera Market](#) has a thriving network of Producers, Processors, and Retailers taking advantage of the efficient workflows and B2B visibility, with 96% of Washington retailers already actively placing orders!

In fact, we've seen that when Cultivera users actively manage and promote their Cultivera Market menu, their visibility and sales rise, [sometimes even overnight!](#)

In this report, we collect data from Washington state's Cultivera Market system over the first quarter of 2026.

To allow for more context, we compare our Market statistics against previous quarters and industry information sourced from publicly available data.

Together this unique data combination becomes a valuable industry resource, offering an insider's look at what brands, trends, and products are smoking the competition in Washington's legal cannabis market.

Plus, logos, brand names, websites, and many product names in this report are [hyperlinked](#), making them [clickable!](#) That means every report can serve as an industry resource, educational guide, and even a B2B sales catalog, all in one place.

Note on Sourcing:

Please note that statistics within are pulled directly from the Cultivera Market platform for Washington state only, and data in this report is not representative of the full Cultivera Market or Ecosystem, which also includes [Cultivera PRO](#) and [POS](#).

Note on "Pro" versus "Market" Vendors:

When applicable, the term "Pro Vendors" refers to those that use Cultivera Market through their [Cultivera Pro](#) seed-to-sale account, while "Market Vendors" are those that use [Cultivera Market](#) alone, without the automations of Pro.

# News & Updates

3

## The Latest News From Cultivera & Cultivera Market



**cultivera  
exchange**  
managed by  mello



**A Brand-New Place To Buy & Sell Raw Material**

**With Sales, Logistics, & AR Support From Mello Experts**



### Cultivera Exchange Now Open For Business!

Washington cannabis wholesalers can now empower operations with 24/7 access to top-quality bulk materials from across the state, with a full sales suite built specifically for raw materials. Brought to you by Cultivera and our partners at Mello, [this unique new commodity-based online platform will make B2B simpler for licenses across the supply chain.](#)

[Cultivera Exchange](#) offers B2B menus and ordering much like [Cultivera Market](#), but this materials-centered sales platform features bulk products, with sales, support, and logistics management through Cultivera's exclusive partnership with [Mello](#).

Features include real-time bulk menu availability, QA results and grading, simplified bidding and order process, invoicing, and complete sales, distribution, and fulfillment support.

Unlike our popular, brand-focused platform, Cultivera Market, Cultivera Exchange shifts the spotlight to individual bulk materials, with sales and fulfillment management provided by sourcing agents at Mello.

[Cultivera Pro](#) users can log in any time with their Pro account information.

Learn more on page 17, or [click here to experience Cultivera Exchange now.](#)

**Cultivera POS** now offers a *100% free plan.*

Sign up today and start streamlining retail success with an easy-to-use web-based Point-of-Sale, free!

[Book Demo](#)



### Have You Tried The 100% Free Cultivera POS?

As we announced last year, Cultivera is now able to offer a new Cultivera POS plan to licensed cannabis retailers in Washington [at no cost.](#)

The new plan allows retailers to use Cultivera's web-based POS system, accessible through any web browser, for free, utilizing the basic functionality of Cultivera POS at no cost, making it easier, and cheaper, than ever to manage small stores and mom-and-pop shops.

You can learn about [Cultivera POS on our website](#), or find out more by [booking a demo now, and schedule a free one-on-one demonstration](#) to see it for yourself.

# Featured Brands


## Cultivera Market Vendors Featured In Q1, 2026

Cultivera Market offers optional promotional services for Market vendors looking to boost their brand visibility to retail purchasers in Washington’s Cultivera Marketplace: [Featured Brand Spots](#).

These weekly promotional spaces allow sellers on the Market to easily boost their B2B menu with a highlighted spot at the top of the Cultivera Market dashboard.

Our deepest thanks to all the incredible brands that have continued to participate, by asking questions, placing bids, and otherwise engaging with this unique promotional service over the last quarter.

Logged in users can click any featured brand logo below to go directly to their live B2B menu.



Want to see your B2B brand on this page?  
[Click here to learn more about Featured Brand Spot services for Cultivera Market vendors.](#)

# Market Buzz

6

## What Businesses Say About Cultivera Market

Have you heard what all the [Cultivera Market](#) buzz is about? 🐝  
Check out some of the quotes below, and [read them all](#) on the Cultivera Blog.

“Great and easy to use menus!”  
[The Top Shelf, purchasers](#)

“The Market reminds us of Amazon. It’s so easy to use and we see more and more of our retail partners using it to order.”  
[Double Delicious, vendors](#)

“It has really been able to streamline availability, and make our sales/fulfillment process more efficient.”  
[SubX, vendors](#)

“We did \$40-50k in new business overnight without promoting (the Market) whatsoever. They just started click... click... clicking.”  
[Sitka Hash House, vendors](#)

“...great 'real time' way of customers to get what they want without any over selling of our products!”  
[Harmony Farms, vendors](#)

“Cultivera Market gives us the ability to interact with more stores, more customers, and turn orders faster.”  
[Constellation Cannabis, vendors](#)

“...it almost immediately cleared up 20 hours out of my week to do other tasks.”  
[Freddy’s Fuego, vendors](#)

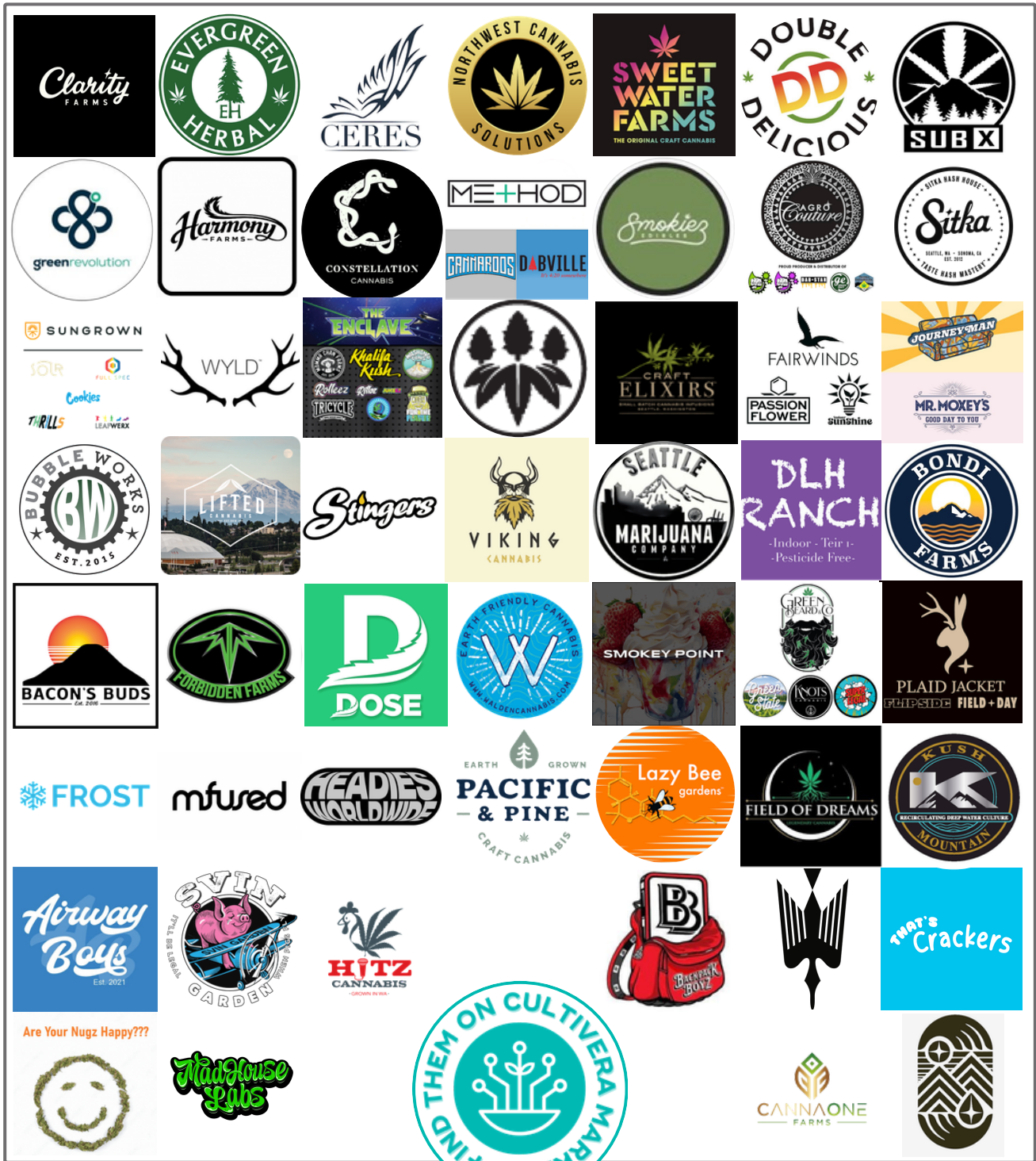
“Cultivera is a great ordering platform for your vendors to set up on and make your ordering process easier and in one spot!”  
[Nimbin Pot Shop, purchasers](#)

## CULTIVERA MARKET Q1 2026

🌟 **Don't Forget!** Logged in users can click any vendor name to go to their menu.

# Brands Included

## Producers, Processors, & Distributors In This Report



Want your to see your logo here?  
Get your Market account set up TODAY.

Already have a Cultivera Market portal?  
Let's promote your Marketplace!

### CULTIVERA MARKET Q1 2026

 Don't Forget! Logged in users can click any vendor name to go to their menu.

# Section Two

# Leaderboards

Overall numbers and leaderboards for Q3, with top performing brands, retailers, inventory, products, and more.

- 7. **By The Numbers**
- 8. **Vendor Leaderboards**
- 9. **Market Share Makeup**
- 10. **Retailer Leaderboards**
- 11. **Inventory Leaderboards**

# By The Numbers

## An Overhead Look at Washington's Cultivera Market

Year over year, the [Cultivera Market](#) in Washington state continues to grow and thrive. Here's a look at the general sales and numbers from the first quarter, compared to past years.

### Key Metrics

**\$63,722,640**

Total Q1 Sales

**13%**

Year-Over-Year Growth

**177**

Total Vendors

**2%**

Growth

**34,704**

Total Q1 Orders

**26%**

Year-Over-Year Growth

**465**

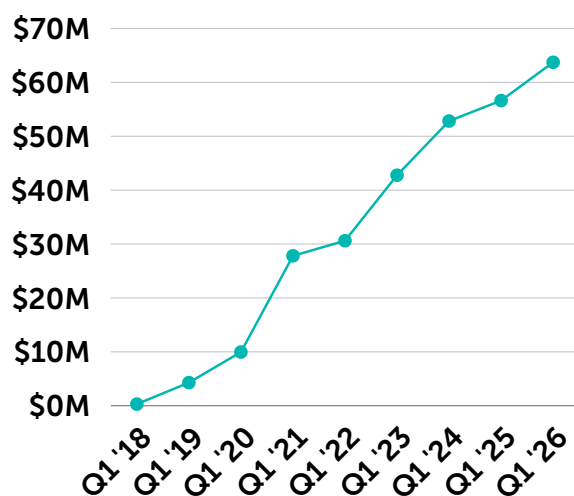
Total Retailers

**96%**

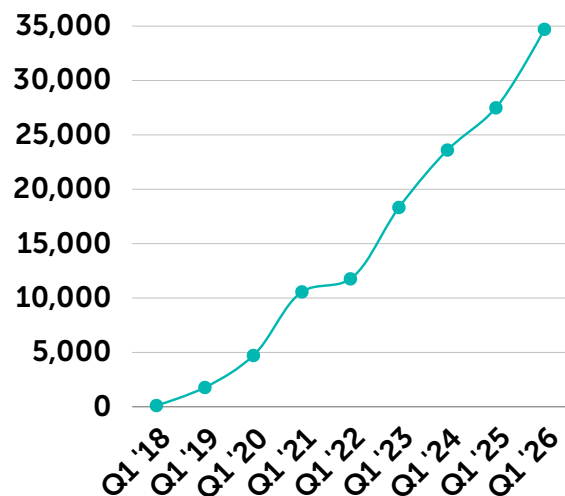
of WA Retailers

### Yearly Q1 Sales Growth

Q1 Sales Volume



Q1 Orders Placed



### CULTIVERA MARKET Q1 2026

Reminder: Data pulled directly from the [Cultivera Market](#) platform within Washington state. Not representative of the full Cultivera Marketplace, or [Cultivera Ecosystem](#).

# Market Share Breakdowns

Which B2B Vendors Hold the Largest Market Share by Inventory Type.

## Flower & Pre-Rolls

- 1. **Clarity Farms** #1 since Q2 '24
- 2. **Viking Cannabis** #2 since Q1 '25
- 3. **The Enclave** ↑
- 4. **Curations Corporation** ↑
- 5. **Sweetwater Farms**



These 5 vendors made up **24%** of all Q1 Flower & Pre-Roll sales.

## Extracts & Concentrates

- 1. **Clarity Farms** Took #1 from NWCS
- 2. **NorthWest Cannabis Solutions**
- 3. **Spark Industries / Plaid Jacket** ↑
- 4. **Edgemont Group / Sungrown**
- 5. **Lifted Cannabis** ↑ New (First time in list)



These 5 vendors made up **33%** of Q1 Extracts & Concentrate sales.

## Edibles

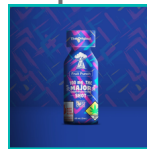


- 1. **Wyld & Good Tide** #1 since 2023
- 2. **Green Revolution**
- 3. **Ceres**
- 4. **Craft Elixirs** 3<sup>rd</sup> quarter in a row
- 5. **Pacific NW Consulting/Smokiez** ↑ New

These 5 vendors made up a whopping **63%** of all Q1 Edibles sales.

## Liquid Edibles

- 1. **Evergreen Herbal** 2<sup>nd</sup> quarter in a row
- 2. **Green Revolution** 3<sup>rd</sup> quarter in a row
- 3. **botanicaSEATTLE** ↑
- 4. **Cormorant Edibles & Sorbets**
- 5. **Constellation Cannabis**



These 5 vendors made up **74%** of all Q1 Liquid Edible sales!

## Topicals



- 1. **Ceres** #1 since 2023
- 2. **Double Delicious** #2 since 2023
- 3. **Agro Couture / Slab Mechanix**
- 4. **Clarity Farms** ↑ New to list
- 5. **Fairwinds** ↑

These 5 vendors made up **91%** of Q1 Topical sales, with Ceres holding **67%**!

## Infused Products

- 1. **Wamsterdam/Stingers** #1 since Q2 '24
- 2. **Seattle Marijuana Co.** #2 since Q1 '25
- 3. **Dose Oil** #3 since Q1 '25
- 4. **Lifted Cannabis**
- 5. **Avitas** ↑ New to list

These vendors made up **42%** of Q1 Infused Flower & Pre-Roll sales.



## CULTIVERA MARKET Q1 2026

↑ Increased from previous quarter.

🌟 **Don't Forget!** Logged in users can click any vendor name to go to their menu.

# Top Vendors

## Top Pro Vendors In Cultivera Marketplace

As the [Cultivera Market](#) continues to grow and expand every quarter, we highlight the top Pro Vendors by sales and utilization, plus the newest brands to go live.

### Sales Volume

Cultivera Pro Vendors with the highest total sales volume through Cultivera Market during Q1.

1. **NW Cannabis Solutions** #1 since 2021
2. **Wyld & Good Tide** ↑
3. **Saturn Group (Ceres)**
4. **Edgemont Group / Sungrown**
5. **Lifted Cannabis**
6. **Ethos / Green Revolution**
7. **Curations Corporation** ↑
8. **Spark Industries / Plaid Jacket**
9. **Walden** ↑
10. **Viking Cannabis**

### Order Volume

Cultivera Pro Vendors with the highest total number of Cultivera Market orders in Q1.

1. **Saturn Group (Ceres)**
2. **Ethos / Green Revolution** ↑
3. **Wyld & Good Tide**
4. **NW Cannabis Solutions**
5. **Edgemont Group / Sungrown**
6. **Fairwinds** ↑
7. **Curations Corporation** ↑
8. **Lifted Cannabis**
9. **Constellation Cannabis** ↑
10. **Harmony** ↑

### Biggest Movers

Vendors who increased their total percentage of Cultivera Market sales over their sales the previous quarter.

1. **Kush Mountain**
2. **DDJ Airway Boys**
3. **Native Sun Grown**
4. **DLH Ranch / Hygge**
5. **Lazy Bee**

### New Retail Orders

Vendors that received the most orders from retailers that only recently activated in Q4, 2025.

1. **Evergreen Herbal**
2. **Hitz Cannabis**
3. **Sweetwater Farms**
4. **Bondi Farms**
5. **Fairwinds**

### New Vendors

 Licensed brands that launched a B2B menu on Cultivera Market in Q1.

Field of Dreams  
**CannaOne Farms**  
The Clone Zone

**Backpackboyz**  
Pure Extracts  
**G&S Greenery**

MadHouse Labs  
**Svin Gardens**  
BMC Holdings

## CULTIVERA MARKET Q1 2026

 **Reminder!** Logged in users can click any vendor name to visit their menu.

↑ Increased from previous quarter.

# Top Retailers

## Top Dispensaries Ordering Through Cultivera Market

96% of Washington dispensaries are already registered to shop [Cultivera Market!](#)  
Here we highlight the top purchasers, and newest shops to go live.

### Purchasers

Top Retail/Dispensary buyers on the Cultivera Market this quarter.  
By total sales volume, with license numbers.

1. The Vault	426050
2. CBC - Yellow	424244
3. Evergreen Market S. Renton	424747
4. Bud Barn ↑	428005
5. 420 Carpenter ↑	415083
6. Nature's Gifts	414181
7. The Green Nugget ↑	427121
8. Clear Choice Cannabis	413358
9. Pend Oreille Cannabis Co. ↑	433404
10. CBC - Black ↑	432708

### Utilization

Retailers with highest percentage of purchases from Cultivera Pro Vendors.  
With minimum of \$10k in Market sales.

1. Zip Cannabis	427634
2. Pot Zone ↑	425686
3. Ruckus Recreational ↑	414450
4. TJ's Cannabis Buds...	433175
5. Margie's Pot Shop ↑	413414
6. #Hashtag ↑	414884
7. Sage Shop ↑	426888
8. Evolve ↑	417469
9. Origins Cannabis	423402
10. Ocean Greens ↑	413372

**508** TOTAL  
**UNIQUE RETAILERS**

placed an order in the  
Washington Cultivera Market  
over the 1st quarter.

SHOP NOW



### New Retailers

Retailers that signed up for a free Cultivera Market purchaser account in Q1.

Evergreen Market - N. Renton	#413791
Lids	#442309
Lids	#442173
Lids	#442174
Lids	#414520

CULTIVERA MARKET Q1 2026

↑ Increased from previous quarter.

# Top Inventory

## Top Products Sold Through Cultivera Market

What products are selling the most in Washington's Cultivera Marketplace? Below are the top five individual products sold in Q1, grouped by inventory category.

Note: One product listed per company in each category.

### Flower & Pre-Rolls

- 1. "Wedding Cake" 3.5g Lifted Cannabis
- 2. "Hallie Berry" 4g Enclave / Momma Chan
- 3. "Candy MAC" 28g Viking Cannabis
- 4. "GG #4" 3.5g Curations Corp.
- 5. "Legend of Nigeria" 3.5g Bacons Buds

### Extracts & Concentrates

- 1. "Twilight Twinkle" 1g AiO Cart Edgemont / Sungrown
- 2. 3pk Delectable Wax Indica Mix Forbidden Farms
- 3. "Wedding Cake" Cured 1g AiO Lifted Cannabis
- 4. "Miracle Alien Cookies" 1g Cart Spark / Plaid Jacket
- 5. Classic Lebanese Red Hashish Sitka Hash House

### Edibles

Same top 4 since Q1 '24

- 1. Boysenberry Gummies CBD + CBN Wyld & Good Tide
- 2. Blue Raspberry Nano Doozies 10pk Green Revolution
- 3. Black & Blueberry Fruit Nom 10pk Craft Elixirs
- 4. Assorted Indica Chews 10pk Ceres
- 5. Blue Rasberriezzz Blaze Gummies Evergreen Herbal

### Liquid Edibles

- 1. Pink Lemonade (Major) Evergreen Herbal
- 2. Strawberry Hash Rosin Lemonade botanicaSEATTLE
- 3. 1:1 Mango Sorbet Cormorant Edibles & Sorbets
- 4. Blueberry Acai MAX Nano Shot Green Revolution
- 5. Deep Sleep Tincture + CBN Fairwinds Manufacturing

### Topicals

Same top 3 since Q3 '25

- 1. Dragon Balm Gold Max Roll Ups Ceres
- 2. Indica Super Infusionz 3pk Double Delicious
- 3. A.C. Topical Drops Agro Couture / Slab Mechanix
- 4. Solace 3 oz Nano Topical Green Revolution
- 5. Indica Double Clarity Farms

### Infused Products

- 1. Mixed Berry 5pk Seattle Marijuana Company
- 2. "Wedding Cake" SugarStix 1g Lifted Cannabis
- 3. "Grape Stomper" Juicy Stickz .75g Avitas
- 4. "9lb Hammer" .5g 2pk Wamsterdam / Stingers
- 5. "Granddaddy Purple" Infused 10pk Seattle Bubble Works

## CULTIVERA MARKET Q1 2026



# cultivera POS

## Cultivera Now Offers a 100% Free Point-Of-Sale

Check out our complete, all-in-one point-of-sale and retail management solution built for cannabis dispensaries, now with a **100% free plan** built for mom-and-pop shops.

We built our free plan for the smaller shops that are the backbone of our industry - stores that need real tools to manage their business, without predatory pricing designed for enterprise budgets.

---

### WHAT MAKES CULTIVERA POS UNIQUE?



SIMPLIFIED  
TRACEABILITY &  
REPORTS



STAFF, INVENTORY &  
CUSTOMERS IN ONE  
PLACE



SEAMLESS  
RECEIVING &  
RETURNS

---

### NEW FREE POS PLAN

This isn't an introductory offer or promotional gimmick. Not a 30-day trial. Not an introductory rate that skyrockets later. Just a fully-functional point of sale system with everything you need to run a Dispensary:

Dynamic, Flexible Workflows

Lightning-Fast Intake, Hassle-free Returns

Full Inventory Management

Sales Tracking & Reporting

Customer Management

Multi-User Support

Unlimited Transactions

State Compliance Ready



[BOOK DEMO](#) >

# Section Three

# Insights

Detailed data sets, such as popular sales days, package sizes, strain names, and trends, plus comparisons to previous quarters and years.

- 12. Sales Growth
- 13. Sales Insights
- 14. Inventory Insights
- 15. Strain Insights
- 16. Retail Presence

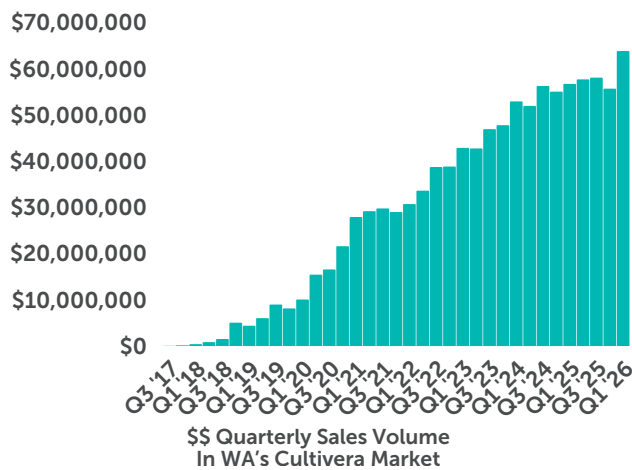
# Sales Growth

## Washington Sales Numbers By Quarter and Year

### Sales Volume

With **\$63,722,640** worth of orders going through Washington's Cultivera Market in Q1, the Marketplace saw a **15% increase** in sales volume over the previous quarter.

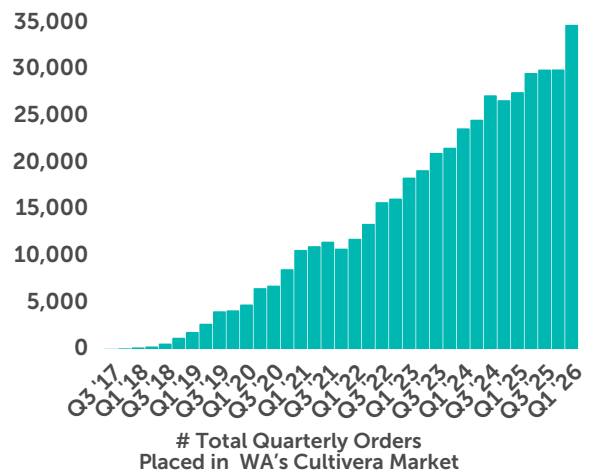
That's a **13% increase** over Q1, 2025, and a **81% compound annual growth rate** in Q1 sales volume since launch.



### Sales Orders

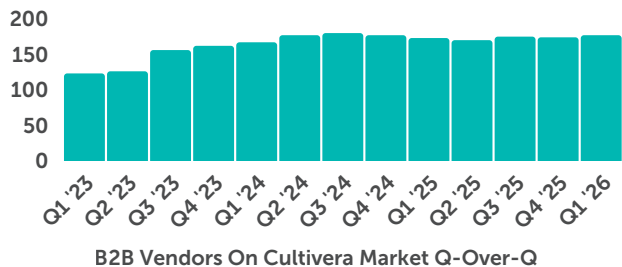
With **34,704 orders** placed in the Washington Cultivera Market in Q1, the Marketplace saw a **16% increase** in total orders over the previous quarter.

That's **26% growth** in orders over Q1 of last year, and an **88% annual growth rate** in Q1 orders since launch.



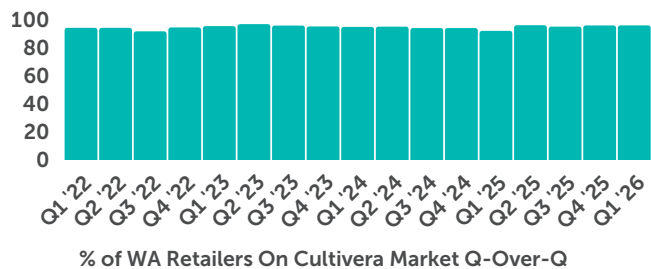
### Vendors Available

A total of **177** Washington B2B vendors received an order in Q1, a **2% increase** from the previous quarter, and **10% annual growth** since we first started tracking vendor numbers in Q1 2023.



### Retailers Shopping

**465** Dispensaries, Social Equity Licensees, and Tribal Retailers were registered on Cultivera Market at the end of Q1. That's **96%** of Washington's 485 licensed Retailers.



## CULTIVERA MARKET Q1 2026

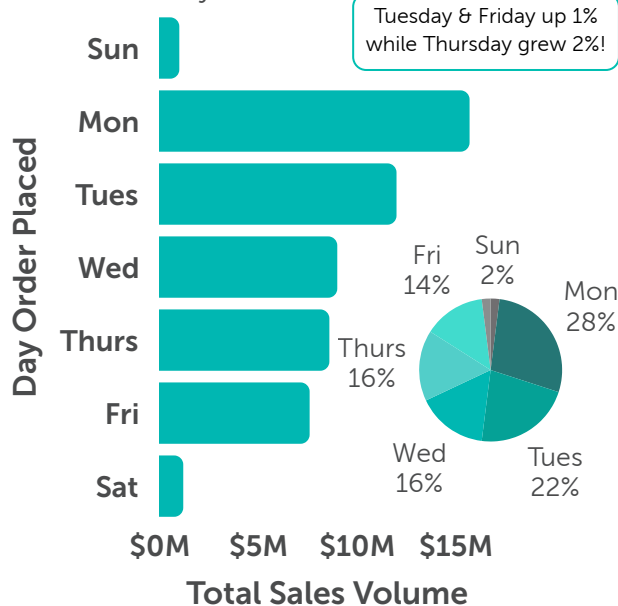
Reminder: Data pulled directly from the Cultivera Market platform within Washington state. Not representative of the full Cultivera Marketplace, or Cultivera Ecosystem.

# Sales Insights

## Unique Industry Insights From WA's Cultivera Marketplace

### Strongest Sales Days

Which days of the week saw the most sales orders by volume?



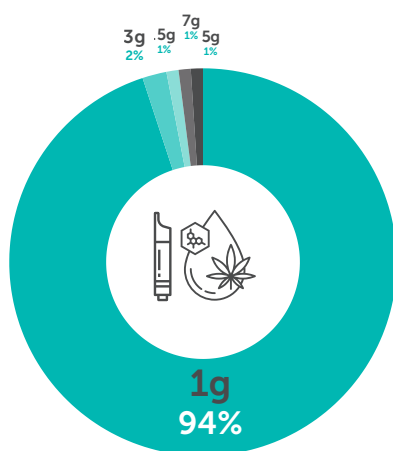
### Q1 Quick Facts

- With **34,704 orders** placed in Q1 totaling over **\$63 Million** in sales, the average order amount was **\$1,836**.
- The **25 Vendors** listed on [page 8](#) make up **42%** of the total market share of the combined inventory categories!
- The **Top 10 Cultivera Market Retailers**, listed on [page 10](#), placed over **\$5 Million** worth of orders combined; **8%** of the total Q1 sales volume.
- Of the 465 Retailers shopping Cultivera Market, **51 stores are at 100% utilization** – that's **11%**!
- The **30 Top 5 Products** listed on [page 11](#) make up **55%** of total market sales.

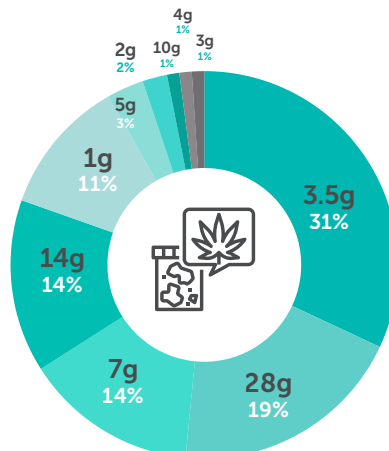
### Popular Package Sizes

What product package sizes sell the most in Washington's Cultivera Marketplace? Here's the percentage breakdown for dollar sales in our top three categories.

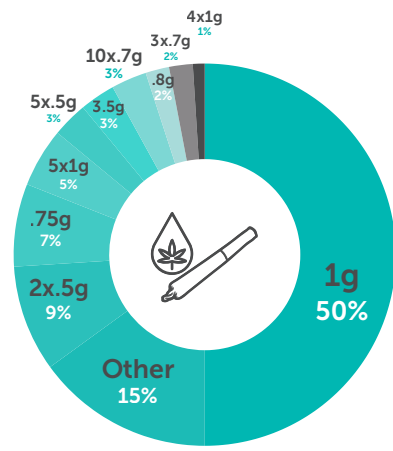
#### Extracts & Concentrates



#### Flower & Pre-Rolls



#### Infused Products



# Inventory Insights

## Top Products Sold This Quarter, By Category Type

What products are selling the most in Washington’s Cultivera Marketplace? We explore the top five products by inventory category.

### Strain Names

The top ten highest selling strain names sold this quarter.

1. **Wedding Cake**
2. Blue Dream
3. Super Boof<sup>↑</sup>
4. Blackberry Kush
5. Pineapple Express<sup>↑</sup>
6. GMO<sup>↑</sup>
7. Maui Wowie
8. Northern Lights
9. Purple Punch<sup>↑</sup>
10. Blueberry Muffin

Same top 2 since Q1 '22



### Top New Products

Highest \$ volume of products sold for the first time on Cultivera Market during the quarter.

1. **“Rambutan” Cold Cure 1g**  
Constellation Cannabis
2. **“Colorado Nightshifter” Flower 3.5g**  
SubX
3. **“Green Crack” Cured Resin Cart 1g**  
Spark / Plaid Jacket
4. **“Sour Poison + CBG” Vape 1g**  
Fairwinds Manufacturing
5. **“Blueberry Ice Cream” Hash Rosin 1g**  
Green Beard & Co.

### Inventory Types

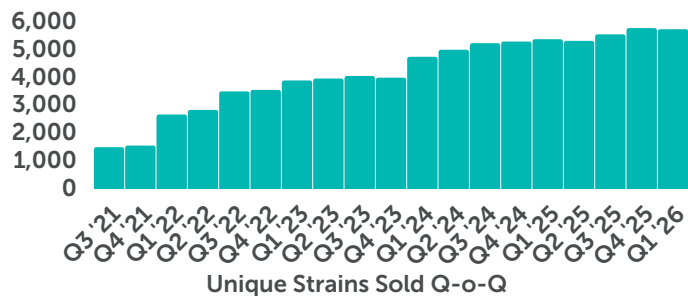
The top highest selling Inventory Types sold this quarter.

1. **Extracts & Concentrates 38%**
2. Flower & Pre-Rolls 32%
3. Edibles 14%<sup>↑</sup>
4. Infused Flower & Pre-Rolls 8%
5. Liquid Edibles 4%
6. Topicals 2%



## 5,719 Strains Sold

A 1% drop from the previous quarter and 7% increase from Q1 of last year.



# Strain Insights

## Popular & Featured "Strains" Sold This Quarter

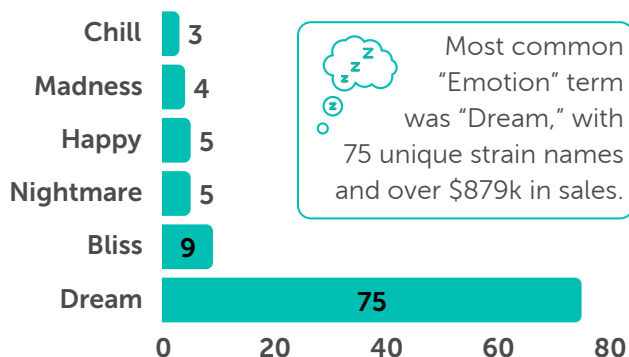
With 5,719 unique strains sold in the [Cultivera Marketplace](#) this quarter, here's a look at common naming trends, plus details on one of the year's popular strains.

### Name Trends

#### "EMOTIONS"

This quarter we're taking a look at strains that feature emotional terminology.

The chart on the right shows some of the key terms commonly used in strains sold during Q1, with how many strain names utilized each.



### Featured Strain

#### "Blueberry Muffin"

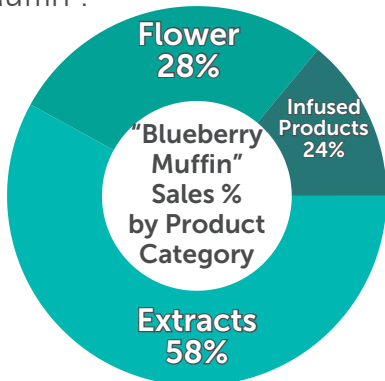


##### Quick Facts

- "Blueberry Muffin" is an **Indica-Hybrid** cultivar that is often described as having **dense nugs**, a **sweet bakery** flavor and scent, and **relaxed, calming** effects.
- "Blueberry Muffin" was the **10<sup>th</sup> highest selling strain name** in Q1, with over **\$216 thousand** in total sales, with **131 "Blueberry Muffin" products** sold from **27 vendors!**

##### Inventory Types

Top inventory types of products sold with the name "Blueberry Muffin".



##### Top Five Products

Top products sold in the Cultivera Market in Q1 with "Blueberry Muffin" in the name. One product listed per company.

- "Blueberry Muffin" Live Resin 1g Cart  
SPP / Rolling Farms
- "Blueberry Muffin" Live Hash Rosin 1g  
Pacific & Pine
- "Blueberry Muffin" Flavored AIO 1g  
Botanical Arts
- "Blueberry Muffin" Infused Joint 1g  
Dose Oil
- "Blueberry Muffin" Loud Tank 1g  
Mfused

# Retail Presence

## Regional Market Saturation in Washington

### Regional Purchasing Power Across The State

Which cities have the most concentrated regional buying power in Cultivera Market?

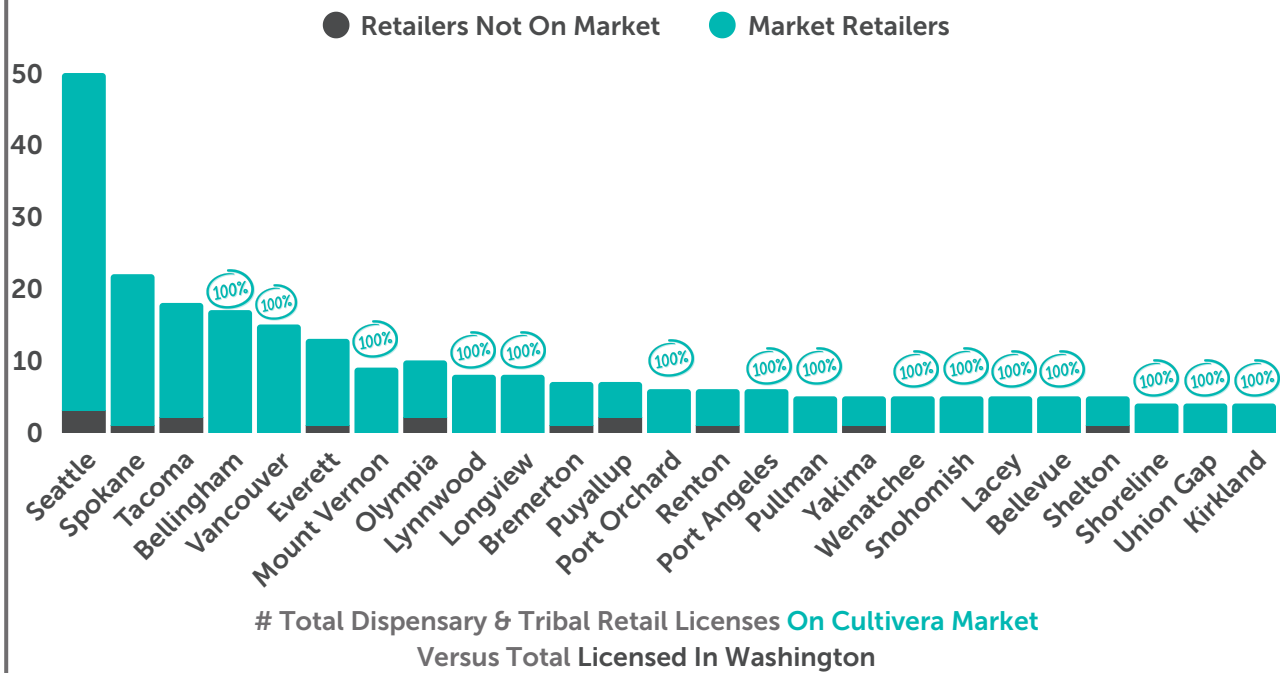
With 96% of all retailers registered, purchasers shop Cultivera Market from across the state.

During Q1, 15 of the state's largest 25 cities had 100% of local Dispensaries, Social Equity licensees, and Tribal Retailers registered on Cultivera Market.



### Most Active Retail Markets in WA Cities

Total number of Dispensaries & Tribal Retailers registered on Cultivera Market in Q1 in top Washington cities, compared to total Retail licenses in each.



# Section Four

# Resources

Informative industry resources to empower cannabis businesses with information across the supply chain. Includes Q&As, guide links, blog articles, brand spotlights, and more.

- 17. [Ask Cultivera](#)
- 18. [Cultivera Resources](#)
- 19. [Contact Cultivera](#)

# Ask Cultivera

## Simple Answers To Industry Questions

### Q: What Is Cultivera Exchange?

A: **Cultivera Exchange** is a groundbreaking commodity-based wholesale menu platform designed to empower licensed cannabis producers, processors, and distributors. This innovative all-in-one marketplace portal streamlines B2B transactions by offering thoroughly vetted product availability, 24/7 menus, and seamless fulfillment and distribution support.

Cultivera Exchange's intuitive interface, combined with direct brokerage and fulfillment services from Mello, simplifies the sales process for licensed cannabis businesses across the B2B supply chain.

Cultivera Exchange provides an easy-to-access space where Buyers and Sellers can go for their wholesale business needs across the supply chain, with product details, high quality photographs, and transparency across the board. Combined, the features of Cultivera Exchange offer wholesale Sellers and Buyers a unique, high-value sales portal to increase visibility, access, and revenue.

### Key Benefits of Cultivera Exchange:

- **Product-Centric Marketplace:** Focus on bulk raw materials, not just brands
- **Thoroughly Vetted Inventory:** Quality ratings and detailed descriptions
- **24/7 Access:** Shop and manage inventory anytime, anywhere
- **Seamless Fulfillment, Delivery, & Support:** Powered by Mello's expert services

### Q: Who is Mello?

A: **Mello** is our official partner for the Cultivera Exchange platform. The Mello team acts as sourcing agents and management support for Exchange buyers and sellers. Their team handles onboarding, fulfillment, logistics, and sales support throughout the exchange platform and process, as well as account liaisons.

Through our exclusive partnership with Mello, Cultivera Exchange accounts can take advantage of exceptional support, sales management, and AR assistance; helping businesses save money while driving revenue growth.

### Q: How do I get started?

A: Anyone with a **Cultivera Pro** account can use their Pro login information to enter the Cultivera Exchange platform and get started now. To start selling on the Exchange, click List Your Product in the top right any time.

[Click here to go now.](#)

# Resource Links

## Helpful Resources For Cultivera Market Users

Want to know more about [Cultivera Market](#), Washington’s cannabis industry, or Cultivera’s other seed-to-sale solutions?

Check out the following resource links for details about Cultivera Market, how sellers and shoppers can get started, best practices for building, optimizing, and promoting B2B Cultivera Market menus, and more.

### General Information

- [What Is Cultivera Market?](#)
- [Cultivera Market Introduction Video](#)
- [Cultivera Market Self Help Library](#)
- [The Cultivera Learning Center](#)
- [Introduction To HB 1453 & DOH Compliance](#)
- [Promote Your Business With B2B Ads in Cultivera Market](#)

### For Retailers

- [How To Shop Cultivera Market \(In 3 Easy Steps\)](#)
- [Habits & Traits of Exceptional Budtenders](#)
- [How Cultivera POS Helps Small Dispensaries Stand Out](#)
- [Free; Fast; Flow: 3 Ways Cultivera POS Can Help Small Businesses Succeed](#)

### For Vendors

- [How To Get Started \(Selling\) On Cultivera Market](#)
- [5 Best Practices To Enhance Your Cultivera Market B2B Menu](#)
- [3 Ways To Promote Your B2B Marketplace](#)
- [How To Drive B2B Traffic To Your Cultivera Market Portal](#)
- [3 Reasons Businesses Use Cultivera Market](#)
- [3 Ways Cultivera Market Boosts B2B Sales](#)
- [Boost Menu Visibility With Featured Brand Spot Services](#)
- [B2B Market Trends in Washington](#)



# Contact Us

## How To Contact The Cultivera Team

Cultivera powers the legal cannabis industry with proven, reliable business solutions for cultivators, manufacturers, distributors, and retailers across the country.

### Looking to get in touch?

For further information about Cultivera Market, or any Cultivera solution, please reach out to us at [hello@cultivera.com](mailto:hello@cultivera.com).

To contact Support with questions or requests, email our dedicated Support team at [support@cultivera.com](mailto:support@cultivera.com).

Licensed businesses looking to learn more about Cultivera [solutions from seed to sale](#) can learn more on the [Cultivera Blog](#), or [book a demonstration with our experts!](#)

### Ready to start selling, or shopping, on Cultivera Market?



To start shopping with a free Retail purchasing account, [click here to reserve a time](#) and our team will begin the setup process for you.



To start selling on Cultivera Market, [click here to book a B2B Vendor demonstration](#), and get started ASAP.

Not located in Washington? [Click here to register for Cultivera Market in your state.](#)

### Interested in the new Cultivera Exchange?



Get started today and [experience the unique values of the brand new Cultivera Exchange platform](#) for wholesale buyers and sellers.



**cultivera**  
POS

**SMALL SHOPS,  
WORKING  
TWICE AS HARD**

**WE SEE YOU**

**YOUR DISPENSARY  
DESERVES MORE  
THAN PREDATORY  
PRICING**

*Cultivera's web-based POS is free. Actually free. Not a 30-day trial. Not an introductory rate. Just free. We built this for the little guys - because you're the ones keeping this industry real.*

**Cultivera POS now offers a 100% free plan.**

**Finally, A Cannabis POS Built To Save Money**



No trial period.  
No surprise fees.  
No credit card required.

Just a fully-functional point of sale system with everything you need, built for smaller retail operations.

**BONUS:** Free marketplace buyer accounts included so you can connect with B2B suppliers in your state.

**Sign up today** and start streamlining cannabis retail success with an easy-to-use web-based Point-of-Sale, free!

**[CULTIVERA.COM/CULTIVERA-POS](https://cultivera.com/cultivera-pos)**

**CALL US 206-397-0022**

**[HELLO@CULTIVERA.COM](mailto:HELLO@CULTIVERA.COM)**